

Translation

QUARTERLY HIGHLIGHTS

- ⌚ **Quarterly ridership** of 58.0mn trips in 1Q 17/18 grew by 2.8% YoY but dropped by 3.4% QoQ.
- ⌚ **Average fare** for 1Q 17/18 was THB 27.9 per trip, slightly decreasing 0.6% YoY but slightly increasing 0.3% QoQ.
- ⌚ **Farebox revenue** in 1Q 17/18 rose by 2.2% YoY but declined 3.1% QoQ to THB 1,621.6mn.
- ⌚ **Total income** in 1Q 17/18 dropped by 1.0% YoY and 5.7% QoQ to THB 1,149.0mn.
- ⌚ **Net investment income** in 1Q 17/18 increased 1.7% YoY but decreased 7.1% QoQ to THB 1,115.9mn.
- ⌚ **Net investment income margin** in 1Q 17/18 was 97.1%, increasing 2.5% YoY but decreasing 1.5% QoQ.
- ⌚ As of 30 Jun 2017, **Net Asset Value (NAV)** was THB 66,743.7mn, equivalent to THB 11.5313 per unit.

FINANCIAL PERFORMANCE

Unit (THB mn)	1Q 17/18	1Q 16/17	% Change (YoY)	4Q 16/17	% Change (QoQ)
Income from investment in NRTA* (see table below)	1,144.2	1,155.2	(1.0%)	1,213.7	(5.7%)
Interest income	4.8	4.9	(1.9%)	4.3	10.9%
Total Income	1,149.0	1,160.1	(1.0%)	1,218.0	(5.7%)
Fund management fee and expenses	22.4	24.7	(9.3%)	19.1	16.7%
Amortisation of issuance costs	-	16.2	(100.0%)	-	-
Other expenses	10.7	22.0	(51.5%)	(2.3)	555.1%
Total Expenses	33.1	62.9	(47.4%)	16.8	96.5%
Net Investment Income	1,115.9	1,097.2	1.7%	1,201.2	(7.1%)
Total Unrealised Gain (Loss) on Investments	(199.9)	199.9	(200.0%)	(99.9)	100.1%
Increase in Net Assets resulting from Operations	916.0	1,297.1	(29.4%)	1,101.3	(16.8%)
Net Investment Income Margin (%)	97.1%	94.6%	2.5%	98.6%	(1.5%)

*NRTA is calculated from farebox revenue less operating and maintenance costs.

INCOME FROM INVESTMENT IN NRTA

Unit (THB mn)	1Q 17/18	1Q 16/17	% Change (YoY)	4Q 16/17	% Change (QoQ)
Farebox revenues	1,621.6	1,586.7	2.2%	1,673.4	(3.1%)
Total operating and maintenance costs	477.4	431.5	10.7%	459.7	3.9%
Employees expenses	227.1	182.8	24.2%	152.6	48.8%
Maintenance costs	109.0	96.4	13.2%	118.6	(8.1%)
Utilities expenses	93.5	94.0	(0.5%)	89.5	4.4%
Property insurance premium	0.0	0.0	1.4%	26.7	(99.9%)
Selling expenses	19.5	20.6	(5.2%)	21.8	(10.3%)
Administrative and other expenses	22.9	21.9	4.4%	30.9	(25.9%)
Capital expenditures	5.4	15.8	(65.6%)	19.6	(72.3%)
Total income from investment in NRTA	1,144.2	1,155.2	(1.0%)	1,213.7	(5.7%)
Income from investment in NRTA margin (%)	70.6%	72.8%	(2.2%)	72.5%	(2.0%)

TOTAL INCOME

Total income for 1Q 17/18 was THB 1,149.0mn, down 1.0% YoY and down 5.7% QoQ. YoY and QoQ decreases were mainly caused by lower income from investment in net farebox revenue from Core BTS SkyTrain network under the concession agreement (NRTA), down 1.0% YoY and down 5.7% QoQ, to THB 1,144.2mn primarily due to higher operating and maintenance costs.

In this quarter, farebox revenue was THB 1,621.6mn, up 2.2% YoY led by the increase in YoY ridership but down 3.1% QoQ from the decrease in QoQ ridership. Please refer to section “1Q 17/18 BTS Operational Performance” below for more details.

Operating and maintenance costs were THB 477.4mn, increasing 10.7% YoY due to higher personnel expenses and increasing maintenance costs. The increase was partially offset by the reduction in CAPEX and selling expenses. Operating and maintenance costs also increased 3.9% QoQ. The main reasons were the payment of bonus to employees and increasing utility expenses, although, there were the reduction in maintenance costs, property insurance premium, administrative and other expenses, and CAPEX.

In this quarter, income from investment in NRTA margin decreased to 70.6% compared to 72.8% in the same quarter last year and 72.5% in the previous quarter from higher operating and maintenance costs as explained above.

TOTAL EXPENSES

1Q 17/18 total expenses were THB 33.1mn, a decrease of 47.4% YoY as a result of no amortisation of deferred unit issuance costs (fully amortised in 1Q 16/17) and lower incentive fee for BTSC. However, total expenses rose significantly by 96.5% QoQ from the reversal of incentive fee for BTSC last quarter causing lower expenses in the previous quarter.

NET INVESTMENT INCOME

BTSGIF recorded net investment income of THB 1,115.9mn in 1Q 17/18, increasing 1.7% YoY as the decrease in total expenses exceeded the decrease in total income. Net investment income decreased 7.1% QoQ mainly from both lower total income and higher total expenses.

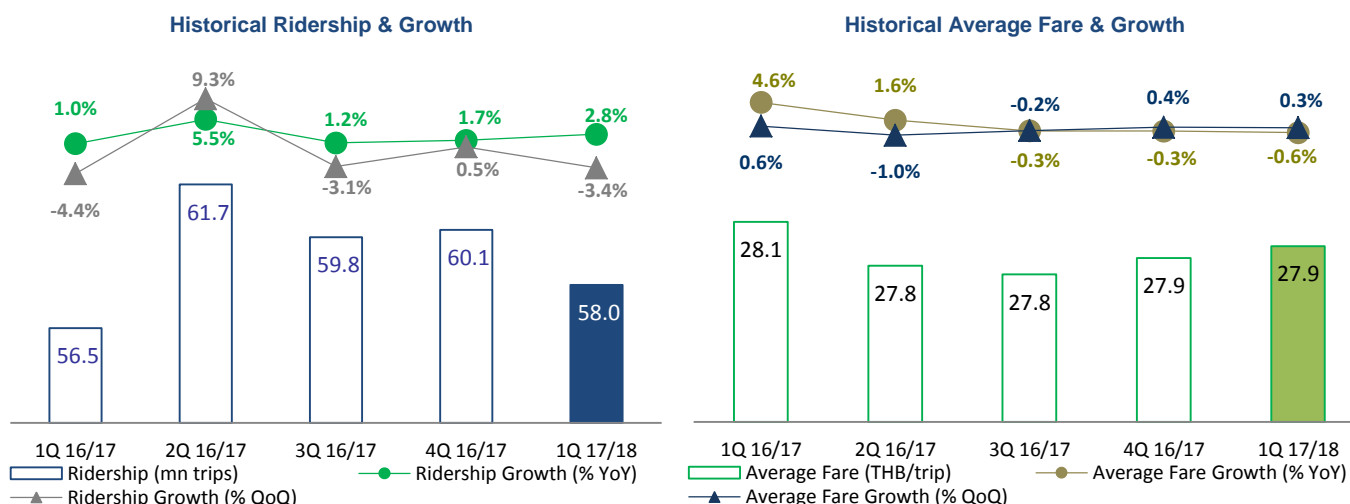
Despite the decrease in total income in 1Q 17/18, net investment income margin rose to 97.1% compared to 94.6% in the same quarter last year from the decrease in total expenses as mentioned earlier. Compared to the previous quarter, net investment income margin dropped from 98.6% in the previous quarter from the decrease in total income and higher total expenses as afore mentioned.

UNREALISED GAIN (LOSS) ON INVESTMENTS

In 1Q 17/18, BTSGIF recognised the unrealised loss on investment of THB 199.9mn primarily from the decrease in the fair value of its investment in the “net revenue purchase and transfer agreement” (NRTA) (from THB 65,800.0mn to THB 65,600.0mn).

1Q 17/18 BTS OPERATIONAL PERFORMANCE

Quarterly ridership in 1Q 17/18 was 58.0mn trips, a growth of 2.8% YoY from organic growth. However, ridership decreased 3.4% QoQ because of the lower number of weekdays from several holidays in this quarter e.g. Song Kran festival, National Labor day (seasonal effect). 1Q 17/18 average fare was THB 27.9 per trip, decreasing 0.6% YoY but slightly increasing 0.3% QoQ.



BALANCE SHEET

Total assets of BTSGIF as of 30 June 2017 stood at THB 66,767.0mn. The main components were (i) investment in the NRTA of THB 65,600.0mn, (ii) investment in securities at fair value and cash at bank of THB 989.7mn and (iii) other assets of THB 177.3mn (primarily account receivable from NRTA of THB 174.4mn). Total liabilities stood at THB 23.3mn. Net Asset Value (NAV) as of 30 Jun 2017 was THB 66,743.7mn, equivalent to THB 11.5313 per unit.

Unit: THB mn	30 Jun 17	31 Mar 17
Investment in NRTA	65,600.0	65,800.0
<i>at cost</i>	61,432.1	61,432.1
Investments in securities at fair value and Cash at bank	989.7	1,191.7
Other assets	177.3	50.0
Total Assets	66,767.0	67,041.7
Total Liabilities	23.3	15.9
Net Asset Value	66,743.7	67,025.8
Capital Received from Unitholders	61,416.5	61,416.5
Retained Earnings	5,327.2	5,609.3
NAV per Unit (THB)	11.5313	11.5801